



# Historical Market Analysis: Percentage Market Change: 2011 - YTD. 2020

## Month to Month Comparison by Gross Volume

| Month                      | 2011          | % Change 11 to 12 | 2012          | % Change 12 to 13 | 2013          | % Change 13 to 14 | 2014            | % Change 14 to 15 | 2015            | % Change 15 to 16 | 2016            | % Change 16 to 17 | 2017            | % Change 17 to 18 | 2018            | % Change 18 to 19 | 2019            | % Change 19 to 20 | 2020            |
|----------------------------|---------------|-------------------|---------------|-------------------|---------------|-------------------|-----------------|-------------------|-----------------|-------------------|-----------------|-------------------|-----------------|-------------------|-----------------|-------------------|-----------------|-------------------|-----------------|
| January                    | \$44,042,400  | -8%               | \$42,663,800  | 33%               | \$62,235,670  | -2%               | \$53,073,051    | 25%               | \$66,536,300    | -5%               | \$63,231,650    | 45%               | \$91,901,074    | -5%               | \$87,565,946    | 30%               | \$113,690,300   | -13%              | \$98,820,800    |
| February                   | \$38,516,800  | 12%               | \$43,683,600  | -6%               | \$45,837,653  | -1%               | \$44,671,060    | 13%               | \$50,326,500    | 33%               | \$66,997,100    | 6%                | \$71,152,600    | 26%               | \$89,403,682    | 17%               | \$104,726,584   | 3%                | \$108,221,070   |
| March                      | \$45,046,200  | -17%              | \$38,893,960  | 25%               | \$55,149,780  | 30%               | \$67,244,100    | 24%               | \$83,058,500    | 4%                | \$86,347,800    | 43%               | \$123,142,000   | -30%              | \$86,558,600    | 18%               | \$101,948,344   | -2%               | \$99,852,065    |
| April                      | \$66,323,300  | -20%              | \$55,250,700  | 22%               | \$64,956,000  | -7%               | \$62,554,700    | 48%               | \$92,373,585    | -4%               | \$89,007,327    | 28%               | \$114,226,938   | 30%               | \$148,159,921   | 3%                | \$153,170,489   | -59%              | \$63,531,993    |
| May                        | \$56,177,600  | 22%               | \$73,173,000  | 18%               | \$94,375,050  | 13%               | \$96,773,950    | 20%               | \$116,330,500   | -1%               | \$114,889,906   | 10%               | \$126,580,300   | 8%                | \$136,423,916   | 17%               | \$158,950,200   | -58%              | \$66,469,300    |
| June                       | \$65,751,300  | -21%              | \$56,820,400  | 17%               | \$70,371,650  | 1%                | \$69,830,150    | 86%               | \$129,754,349   | -13%              | \$113,032,009   | 20%               | \$136,189,679   | 27%               | \$172,302,600   | -27%              | \$125,183,437   | -14%              | \$107,532,390   |
| July                       | \$35,555,500  | 77%               | \$65,197,855  | 9%                | \$80,849,879  | 32%               | \$95,597,625    | 23%               | \$117,921,469   | -11%              | \$104,621,918   | 41%               | \$147,927,102   | 2%                | \$151,066,431   | 12%               | \$168,936,483   | 10%               | \$185,123,589   |
| August                     | \$65,898,700  | 4%                | \$71,800,475  | 53%               | \$108,430,700 | -16%              | \$95,422,383    | 49%               | \$142,534,040   | -2%               | \$139,223,249   | 22%               | \$170,248,375   | 38%               | \$235,727,859   | 1%                | \$239,126,600   | 23%               | \$293,252,195   |
| September                  | \$79,799,400  | 10%               | \$90,330,100  | 21%               | \$111,130,100 | 19%               | \$147,078,700   | 13%               | \$165,716,318   | 5%                | \$174,179,706   | -8%               | \$159,591,700   | 1%                | \$161,902,700   | 14%               | \$183,940,073   | 87%               | \$344,080,274   |
| October                    | \$73,125,800  | 54%               | \$114,295,400 | 6%                | \$114,722,935 | 6%                | \$130,161,800   | 21%               | \$156,891,050   | -5%               | \$149,691,558   | 43%               | \$213,311,500   | -14%              | \$182,673,300   | 9%                | \$199,109,927   | 81%               | \$360,036,310   |
| November                   | \$61,748,100  | 14%               | \$74,734,600  | 20%               | \$89,196,800  | 16%               | \$104,587,700   | 5%                | \$109,915,500   | 68%               | \$184,563,658   | -18%              | \$151,871,354   | 1%                | \$153,815,804   | 10%               | \$168,612,665   | 111%              | \$355,464,800   |
| December                   | \$66,168,700  | 42%               | \$88,152,000  | -20%              | \$75,615,706  | 14%               | \$90,305,800    | 57%               | \$141,435,873   | -13%              | \$122,880,919   | 25%               | \$153,007,686   | -6%               | \$143,100,278   | 27%               | \$181,553,368   | 30%               | \$236,644,433   |
| YTD Comparison             | \$698,153,800 | 17%               | \$814,995,890 | 19%               | \$972,871,923 | 9%                | \$1,057,301,019 | 30%               | \$1,372,793,984 | 3%                | \$1,408,666,800 | 18%               | \$1,659,150,308 | 5%                | \$1,748,701,037 | 9%                | \$1,898,948,470 | 22%               | \$2,319,029,219 |
| Full Year Cumulative Total | \$698,153,800 | 17%               | \$814,995,890 | 19%               | \$972,871,923 | 9%                | \$1,057,301,019 | 30%               | \$1,372,793,984 | 3%                | \$1,408,666,800 | 18%               | \$1,659,150,308 | 5%                | \$1,748,701,037 | 9%                | \$1,898,948,470 | 22%               | \$2,319,029,219 |

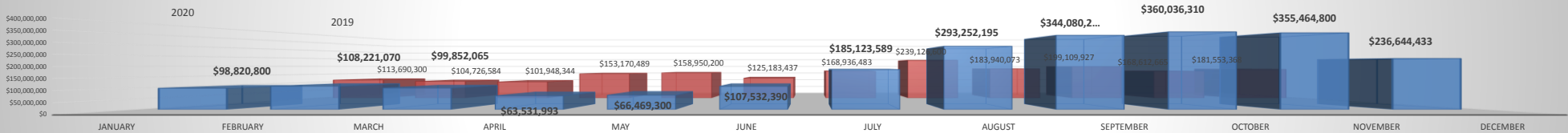
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## Month to Month Comparison by Number of Transaction

| Month                      | 2011  | % Change 11 to 12 | 2012  | % Change 12 to 13 | 2013  | % Change 13 to 14 | 2014  | % Change 14 to 15 | 2015  | % Change 15 to 16 | 2016  | % Change 16 to 17 | 2017  | % Change 17 to 18 | 2018  | % Change 18 to 19 | 2019  | % Change 19 to 20 | 2020  |
|----------------------------|-------|-------------------|-------|-------------------|-------|-------------------|-------|-------------------|-------|-------------------|-------|-------------------|-------|-------------------|-------|-------------------|-------|-------------------|-------|
| January                    | 90    | 10%               | 102   | 13%               | 116   | -6%               | 107   | 19%               | 127   | -2%               | 124   | 11%               | 138   | 6%                | 146   | -5%               | 138   | -3%               | 134   |
| February                   | 90    | -11%              | 81    | 16%               | 97    | -10%              | 91    | 16%               | 106   | 19%               | 126   | -8%               | 116   | 20%               | 139   | -5%               | 132   | -5%               | 126   |
| March                      | 103   | -21%              | 86    | 46%               | 128   | 1%                | 125   | 19%               | 149   | -9%               | 136   | 31%               | 178   | -21%              | 140   | -4%               | 135   | -1%               | 133   |
| April                      | 106   | 7%                | 119   | 19%               | 136   | -13%              | 124   | 23%               | 153   | 1%                | 155   | 22%               | 189   | 10%               | 207   | -20%              | 166   | -45%              | 92    |
| May                        | 107   | 25%               | 145   | 18%               | 165   | 10%               | 181   | 13%               | 205   | -4%               | 197   | 0%                | 197   | -1%               | 196   | 13%               | 222   | -59%              | 92    |
| June                       | 104   | 5%                | 124   | 28%               | 151   | 6%                | 155   | 69%               | 262   | -16%              | 220   | 6%                | 234   | 6%                | 249   | -28%              | 179   | -32%              | 121   |
| July                       | 98    | 29%               | 131   | 23%               | 163   | 26%               | 201   | 0%                | 202   | 6%                | 215   | 18%               | 253   | -17%              | 211   | 3%                | 218   | 6%                | 231   |
| August                     | 150   | 6%                | 162   | 36%               | 221   | -6%               | 214   | 25%               | 267   | 6%                | 282   | -4%               | 272   | 17%               | 319   | -18%              | 261   | 41%               | 368   |
| September                  | 162   | -2%               | 164   | 54%               | 254   | 11%               | 286   | 5%                | 301   | -1%               | 297   | -16%              | 248   | 4%                | 259   | -5%               | 245   | 57%               | 384   |
| October                    | 171   | 43%               | 240   | 5%                | 251   | 5%                | 265   | 7%                | 284   | -7%               | 263   | 22%               | 322   | -27%              | 236   | 21%               | 285   | 55%               | 442   |
| November                   | 152   | 8%                | 158   | 10%               | 197   | 19%               | 216   | -5%               | 205   | 31%               | 268   | -14%              | 230   | -1%               | 227   | 2%                | 231   | 71%               | 394   |
| December                   | 147   | 32%               | 188   | -29%              | 138   | 32%               | 186   | 48%               | 276   | -26%              | 203   | 13%               | 230   | -23%              | 178   | 29%               | 230   | 23%               | 283   |
| YTD Comparison             | 1,480 | 15%               | 1,700 | 19%               | 2,017 | 7%                | 2,151 | 18%               | 2,537 | -2%               | 2,486 | 5%                | 2,607 | -4%               | 2,507 | -3%               | 2,442 | 15%               | 2,800 |
| Full Year Cumulative Total | 1,480 | 15%               | 1,700 | 19%               | 2,017 | 7%                | 2,151 | 18%               | 2,537 | -2%               | 2,486 | 5%                | 2,607 | -4%               | 2,507 | -3%               | 2,442 | 15%               | 2,800 |

Please note: The above figures do not include time share interests or Refl's and are an unofficial tabulation of Summit County records that are believed to be reasonably accurate.

## Current Month to Month



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Dillon, CO 80435  
970.262.1883

**Frisco Land Title**  
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Frisco, CO 80443  
970.668.2205

**Breckenridge Land Title**  
200 North Ridge Street  
Breckenridge, CO 80424  
970.453.2255

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